

EXCLUSIVE

THE CORRIDOR EDITION

Eleven markets. One corridor. Now open.

SunuBiz has signed a reciprocal exclusive agreement with Yucheng Industry, pairing a single accountable sourcing partner in mainland China with exclusive rights across eleven West African markets. The first farm and processing packages for Senegal are already being specified.



BY ELHADJI S. CISSE, CHIEF EXECUTIVE OFFICER

SIGNED 23 SEPTEMBER 2026

The briefing in two minutes

What the September mission to Shandong secured, and why it matters for SunuBiz's growth across West Africa.

AT A GLANCE

What investors need to know

- ◆ **Market access secured.** SunuBiz is Yucheng's exclusive partner for the sale, marketing and supply of covered products in eleven West African countries.
- ◆ **A single accountable supplier.** One partner in China is responsible for factory selection, quality, logistics, documentation and after-sales support.
- ◆ **Verified at every stage.** Suppliers are vetted before any order, equipment is independently inspected before it ships, and it must perform on site before it is accepted.
- ◆ **A pipeline that is already concrete.** Mechanisation, protected cultivation, solar storage, modular housing, food processing and fodder systems are specified in bilingual technical briefs, and supplier proposals are under review.

11

Exclusive markets from Mauritania to Côte d'Ivoire

10 days

On the ground in Shandong, China's machinery heartland

6

Workstreams from mechanisation to precision farming

45 °C

Design ambient every machine is specified to work in

2,613 m²

Multi-span greenhouse designed for Senegal

50 → 100 kWh

LiFePO₄ solar storage in modules that can double

18

Value-added products across cashew and vegetable powders

4

Sectors: crops, trees, livestock and fisheries

Why we went to China, and what we brought back

West African agriculture does not lack land, water or ambition. It lacks machines that arrive on time, work in the heat and can be repaired locally. For most operators the route to that equipment is fragmented, opaque and expensive. We went to Shandong to change that for SunuBiz, and for the markets we intend to serve.

We spent ten days on factory floors, in greenhouse parks and in negotiation rooms. We looked at four-wheel tractors being assembled, walked through glass-house hydroponic systems, climbed inside modular housing units and reviewed drone spraying systems. At every stop we asked the same question: what will work reliably on the ground in Senegal, at a price that makes sense?

The trip closed with the agreement we set out to win. Yucheng Industry is now our exclusive sourcing partner in mainland China, and SunuBiz is Yucheng's exclusive partner across eleven West African markets. That gives us a single accountable counterparty in China and a protected position across eleven neighbouring markets we already know well.

We also built the partnership the way an investor would want it built. Every supplier is verified before we commit. Every major package is competed between factories. Independent inspectors sign off before goods are loaded, and nothing is accepted until it performs on our site. Discipline at the start is what lets a supply line grow.

The first packages are moving from specification to order. You will hear from us again when the first containers are on the water.

Elhadji S. Cisse

CHIEF EXECUTIVE OFFICER, SUNUBIZ GROUP

“Discipline at the start is what lets a supply line grow.”

ELHADJI S. CISSE



Final review. The bilingual agreement went through clause by clause before signature.



Qingzhou, 16 Sept. With the greenhouse engineering team.

Exclusive in both directions

Each party commits its side of the corridor to the other. Yucheng cannot supply covered products into our territories through anyone else, directly or through a third country. SunuBiz places its China orders for those products through Yucheng.

MAINLAND CHINA

Yucheng

SunuBiz's exclusive sourcing partner, responsible for factory selection, quality, logistics, documentation and after-sales support.

SUNUBIZ EXCLUSIVE TERRITORIES • WEST AFRICA

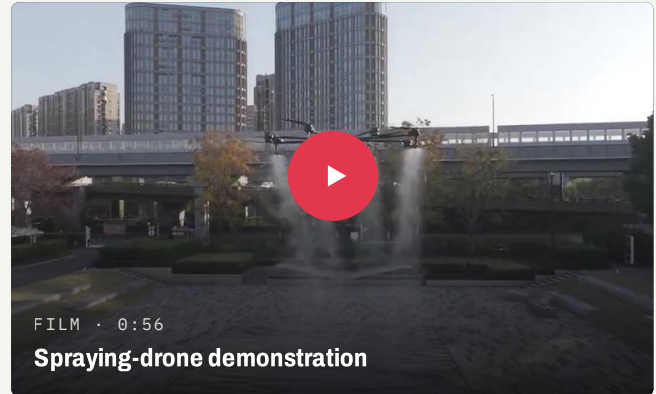
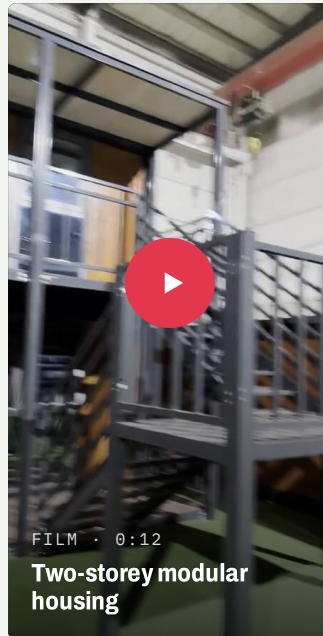
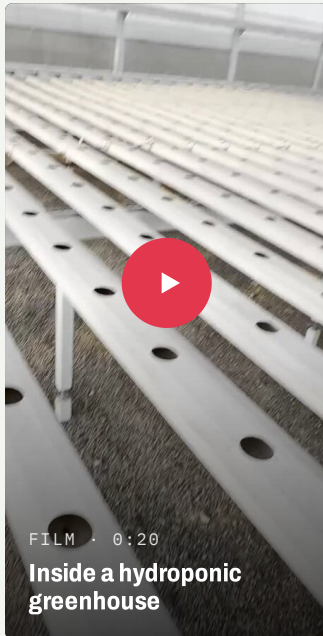
SN	Senegal	GM	The Gambia
MR	Mauritania	ML	Mali
BF	Burkina Faso	NE	Niger
GN	Guinea (Conakry)	GW	Guinea-Bissau
SL	Sierra Leone	LR	Liberia
CI	Côte d'Ivoire		



23 September 2026. Elhadji S. Cisse and the Yucheng Industry team after signing.

What we saw in Shandong

Four days of site visits across tractor plants, implement yards, greenhouse parks and modular-housing works. Click any film to watch it in the web edition.



Watch the films. Scan the code or visit sunubiz.com/Newsletter for the full web edition with video.



Heavy tillage. High-horsepower 4WD tractors, 15 Sept.



Assembly line. Capacity and quality systems verified.



Implements. Harrows and ploughs matched to tractor draft.



Modular living. One of the housing formats assessed.

Built to be bankable

Cross-border procurement fails in predictable places: unverified counterparties, a single source, goods shipped before anyone checks them. Our framework closes each of those gaps before an order is placed.

01 Verify first

Company registration, ownership and signing authority are confirmed before any order is placed.

02 Compete every package

Major packages are competed between several qualified factories and compared on technical fit, durability and service.

03 One item register

Every item carries an English and Chinese description, model, maker and measurable specification. No substitutions without approval.

04 Weekly production reports

Order-by-order status, materials, tests and photographs, with any delay escalated within one business day.

05 Independent inspection

SunuBiz appoints its own inspector. Full-load tests and serial-number checks come before written shipment release.

06 Supervised loading

Packing plans, loading video, container and seal numbers, and authentic transport documents for every shipment.

07 Delivered and insured

Transport to the SunuBiz facility is managed and insured end to end.

08 Qualified on site

Equipment is accepted only when it performs to specification at the destination.



Factory audit. Assembly and quality systems checked on site.



Specification. Every item documented in English and Chinese.

From specification to supply

The Senegal farm is the proving ground. Each package is specified for ambient heat up to 45 °C, dust, humidity and local servicing, and is designed to be repeated across the territory.



PROTECTED CULTIVATION

A 2,613 m² greenhouse, designed

Eight spans, nine bays, with misting, fertigation, drip lines and shade netting, designed for Senegal by Shandong Hualiang.

Footprint	67 × 39 m
Build time	≈60 days, 30 local workers



MECHANISATION

Tractors matched to the task

Two 25 HP walking tractors with shared implements for vegetable beds, and a broad-acre fleet from 160 to 260 HP for rice.

Ambient rating	≥45 °C
Parts availability	5 years



ENERGY & WATER

Solar storage that can grow

A 50 kWh LiFePO4 bank with a three-phase hybrid inverter that runs off-grid, paired with automated fertigation.

Expansion	to ≥100 kWh
Target cycle life	≥6,000 cycles

18

PRODUCTS • 2 LINES

VALUE-ADDED PROCESSING

Flavoured cashews and vegetable powders

A compact, shared-equipment line with SS304 food-contact surfaces.

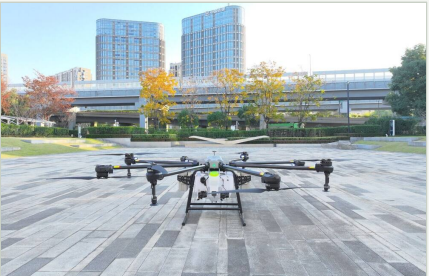
- Chili-lime cashew
- Honey-chili cashew
- Habanero powder
- Okra powder
- +14 more



LIVESTOCK

Year-round green fodder

A 100-tray hydroponic fodder system for the dry season, with heat-tolerant alfalfa and Vega papaya planting material.



PRECISION FARMING

Drones and data in the field

Spraying and mapping drones under evaluation to cut input use and cover large blocks quickly with a small crew.

The same supply line serves a much larger plan

The Senegal packages are the first test of a corridor designed for scale. SunuBiz is developing an agro-industrial programme across nine project lines, anchored by a 100,000-hectare riverine concession in the Bafatá Region of Guinea-Bissau held under a 90-year government concession contract.

Every machine we qualify now, every factory we audit and every shipment we insure builds the playbook for that programme, and for the customers across our eleven markets who need the same equipment.

01 Irrigated rice	02 Cashew & fruit trees	03 Juice & concentrates
04 Dried fruit & vegetables	05 Meat processing	06 Cashew processing
07 Slaughterhouse	08 Milk processing	09 Smart farming

The road to the first container

STEP 1

Review proposals

Assess supplier proposals on technical fit, durability, warranty and service support.

STEP 2

Confirm configurations

Lock final specifications, installation scope and site interfaces for each package.

STEP 3

Inspect and ship

Independent pre-loading inspection, supervised loading and insured delivery to Senegal.

STEP 4

Commission and train

Install, qualify on site and train local operators, then repeat the model across the territory.



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